



**silverchef**<sup>TM</sup>  
hospitality equipment funding

**Rent. Try. Buy.**<sup>®</sup>

## **Freedom. Flexibility. Options** *Have it all with Silver Chef equipment funding.*

### **The Rent-Try-Buy<sup>®</sup> Solution**

The professionals at Silver Chef have tailored a smart and flexible solution specifically for organisations in need of funding for hospitality equipment fit-outs. That solution is Rent-Try-Buy<sup>®</sup>.

The Rent-Try-Buy<sup>®</sup> Solution allows you to save your hard earned working capital - rather than spending it on depreciating assets. And if you exercise your option to buy, we reduce your purchase price by 75% of the rent you've already paid.

### **How Does it Work?**

With Silver Chef Rent-Try-Buy<sup>®</sup>, you aren't locked into a long-term contract. Instead we offer a 12-month agreement, so your business has the flexibility to:

- Purchase equipment at any time during the first 12 months and receive a 75% rental rebate.
- Return the equipment at the end of the 12 month agreement if it is no longer required.
- Continue to rent - and we'll simply continue to reduce your purchase price.
- Upgrade should you decide your business has outgrown the original equipment.

### **Example - Standard Option**

Asset valued at \$10,000:

Low weekly rent of	\$115.38
Purchase price at the end of one year	\$6,500
Total net Rent-Try-Buy Payments*	\$10,700
Rental cost of ownership - just	\$700
Net % cost of funding is only	7%

\*Net rent after tax savings plus purchase price.

A refundable security bond of an amount equal to 13 weeks is required with signed agreement. Document Fee of \$195 will also apply.

Total asset value on each contract must be a minimum of \$2000.

### **Key Benefits**

Great benefits of the Silver Chef Rent-Try-Buy<sup>®</sup> Solution include:

- Low weekly rental repayments.
- Chance to free up your valuable working capital.
- The ability to try before you buy.
- Peace of mind from knowing you're not stuck with equipment that isn't perfect for your needs.
- A 12 month agreement - don't get locked into a long term lease.
- No directors' guarantees, so you don't have to put your house on the line!
- Rental payments are 100% tax-deductible.
- Renting is 'off balance sheet', meaning it doesn't affect your capacity to borrow for future expansion.

### **About Silver Chef**

Silver Chef has been helping businesses to fund their restaurant equipment needs for over two decades. We understand your unique challenges and provide solutions that enable you to achieve your full potential.

Silver Chef is a public company, listed on the Australian Stock Exchange in May 2005. Our national dealer network allows us to service our customers across the country.

### **How do I apply**

To apply for the Silver Chef Rent-Try-Buy Solution, simply complete our easy one page application form and email to Silver Chef at [apply@silverchef.com.au](mailto:apply@silverchef.com.au) or fax **1800 884 431** or you can apply online at [www.silverchef.com.au](http://www.silverchef.com.au)

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